We are celebrating 50 outstanding years of service to our neighbors and communities. Famicos is synonymous with excellence and innovation and has achieved a national reputation as a leader in the community development space. Our mission is to improve the quality of life in greater Cleveland through neighborhood revitalization, affordable housing and integrated social services. Due to our continued success and proven track record for excellence we are pleased to announce immediate openings:

BUSINESS DEVELOPMENT MANAGER

BUSINESS DEVELOPMENT MANAGER

This exciting role is responsible for providing timely technical assistance to businesses in our service area. Other responsibilities include assisting businesses in finding essential financing including loans and grant programs though the Department of Economic Development and other organizations. In addition you will have a seat at the table at table to promote businesses and business development in our service areas. Report management and development of effective strategies to attract new businesses to our service area.

The successful candidate will have a BA/BS, has 3-5 years of related work expertise, possess excellent verbal, written and interpersonal communication skills, and intermediate to advanced computer literacy skills. Other required skills include high emotional intelligence, sound judgement and decision making skills and strong relationship building skills.

We offer in return:

We offer meaningful work, a challenging and fast paced work environment and growth opportunities. You will also become a part of a great community with an organization that is a leader in the community development space and are leading advocates for housing, health, and social equity.

We also offer competitive compensation and benefits package including medical, dental, and vision coverage, employer paid long term disability and accidental death and dismemberment coverage, employer paid life insurance, generous paid time off including vacation, paid sick time and paid holidays. In addition we offer a 401(k) savings plan + 6% employer match, a free employee assistance program,

To Apply:

You invited and encouraged to visit our website or email your resume and cover letter to manderson@famicos.org. Phone calls with your questions and inquires and encouraged and welcomed.

You may reach our team by phone at (216)791-6476 x255. CALL TO SCHEDULE YOUR INTERVIEW *TODAY!*

We celebrate diversity and inclusion in our workplace EOE